

## Consolidated Segmental Statement for the year ended 31<sup>st</sup> March 2025

Positive Energy Ltd is the Relevant Licensee, and it has prepared the Consolidated Segmental Statement (CSS) in accordance with the Standard License Conditions (“SLC”) 19A of the Electricity and Gas supply licences, ‘Financial information reporting’.

### **Basis of preparation**

The numbers in the Consolidated Segmental Statement have been derived from audited financials for the year ended 31<sup>st</sup> March 25, and a copy of which is available on the Companies House. Audited financial statements have been prepared in accordance with FRS 102.

**Revenue from sale of electricity and gas-** Electricity and Gas sales for the respective retail supply segments. This includes support provided via Government schemes such as EPG, EBRS, EBSS and EBDS.

**Direct fuel costs:** Purchasing costs for Electricity, Gas, Gas Network charges, and imbalance costs.

**Transportation costs:** comprise the use of the system, infrastructure, and distribution.

**Environmental and social obligation costs:** Costs of Renewables Obligation Certificates, Feed in Tariff, Capacity Market, Climate Levy and Low Carbon Contract.

**Other direct costs:** Commission, Bill processing, Collections Fees, EII Levy cost, Commodity Fees & Royalty Fees, etc.

**Indirect costs-** Costs incurred for Metering, Advertising, Consultancy, Dues & Subscription, Legal & professional, Office/Admin, Payroll, Travel & Accommodation, Bad debts and Other indirect support Costs.

**Volumes-** Supplier volumes at the meter points (i.e. net of losses).

**WACO E/G-** Weighted average input cost of fuel (“WACO”) for supply of electricity/gas. Calculated as “Direct fuel costs” line divided by the “Volume” line, shown as £/MWh or p/th. It does not include other direct or indirect costs.

**Meter Points-** Average number of electricity and gas, domestic and non-domestic meter points (MPANs and MPRNs) during the reporting year. Calculated by adding monthly close meter points and dividing by 12.

**EBITDA-** Earnings before Interest, Tax, Depreciation and Amortisation.

**Depreciation and amortisation-** Depreciation and Amortisation is allocated between Electricity and Gas based on meter points.

**EBIT-** Earnings before interest and tax.

### **Notes: -**

All costs have been allocated in proportion to sales revenue.

Normally, metering costs have been included in other direct costs in the audited financial statements. To align with Ofgem guidance, metering costs have been included in the indirect costs in CSS for presentational purposes, with an approximate amount of £14.98m. It does not impact profit (EBIT).

### Hedging

Positive primarily sells fixed-term, fixed-price contracts in the market with an average term of 18 months. We do so by hedging a substantial proportion of the EAC/AQ through forward contracts using our market access/structured finance facility with EDF. We channel our commodity purchases/forward contracts through EDF or sleeve them through EDF if purchasing from third parties.

We actively manage the hedged portfolio to optimise it for changes, including changes in tenancy (COT), changing weather patterns/forecasts, and supply chain pricing, in addition to undertaking curve-shaping to meet time-of-day requirements. We follow a similar policy, requiring REGOs for green energy contracts.

Our default and active choice tariffs are OOC/Deemed and fixed-price, fixed-term, respectively. As explained above, we maintain an over 94-95% hedged position on such contracts at the time of signing active choice tariff contracts. We bear the volume risk on the balance sheet for such customers, but manage it actively through additional hedges, curve shaping where possible, and picking up/offloading the differential through the imbalance markets.

Our OOC/Deemed customers default to our deemed/out-of-contract prices until we can move them to our contracted rates. In this case, the volume risk is borne by the customer, but we manage that through pricing to optimise our risk levels. We review our OOC/Deemed prices monthly to reduce our risk and inform our customers on our website.

### **Consolidated Segmental Statement**

Template Version v1

<b>Field</b>	<b>Response</b>
<b>Supplier Name</b>	Positive Energy Limited
<b>Company No</b>	09523048
<b>Financial Year</b>	<b>Apr 2024 – Mar 2025</b>

#ID		Unit	Electricity supply		Gas supply		Aggregate supply business
			Domestic	Non Domestic	Domestic	Non Domestic	
1	<b>Total revenue</b>	£'M	0.5	747.1	0.3	178.2	926.1
1.1	Revenue from sale of electricity and gas	£'M	0.5	717.1	0.3	171.1	889
1.2	Other revenues	£'M	0	30	0	7.1	37.1
2	<b>Total operating costs</b>	£'M	0.4	674.4	0.3	210.7	885.8
2.1	Direct fuel costs	£'M	0.2	308.3	0.2	123.2	431.9
	<b>Direct costs:</b>	£'M					
2.2	Transportation costs	£'M	0.1	121.1	0.1	28.9	150.2
2.3	Environmental and social obligations costs	£'M	0.1	132.6	0	31.7	164.4
2.4	Other direct costs	£'M	0	44.0	0	10.5	54.5
2.5	Indirect costs	£'M	0	68.5	0	16.3	84.8
3	<b>EBITDA</b>	£'M	0.1	72.7	0	-32.5	40.3
3.1	Depreciation and amortisation	£'M	0	0.1	0	0.1	0.2
3.2	<b>EBIT</b>	£'M	0.1	72.6	0	-32.6	40.1
4	Volume	TWh, m therms	0	2.1	0.1	65.7	67.9
5	WACO E/G	£/MWh, p/th	103.2	148.8	166.2	187.6	605.8
6	Meter Points	000s	0.5	72.9	0.2	32.3	105.9



**Adjustment for  
Reconciling Items**

#	Items	Units	Electricity		Gas		Aggregate supply business	Adjust in CSS
			Domestic	Non-Domestic	Domestic	Non-Domestic		
1		£'M						
2		£'M						
3		£'M						
4		£'M						
5		£'M						
6		£'M						
7		£'M						
8		£'M						
9		£'M						
10		£'M						